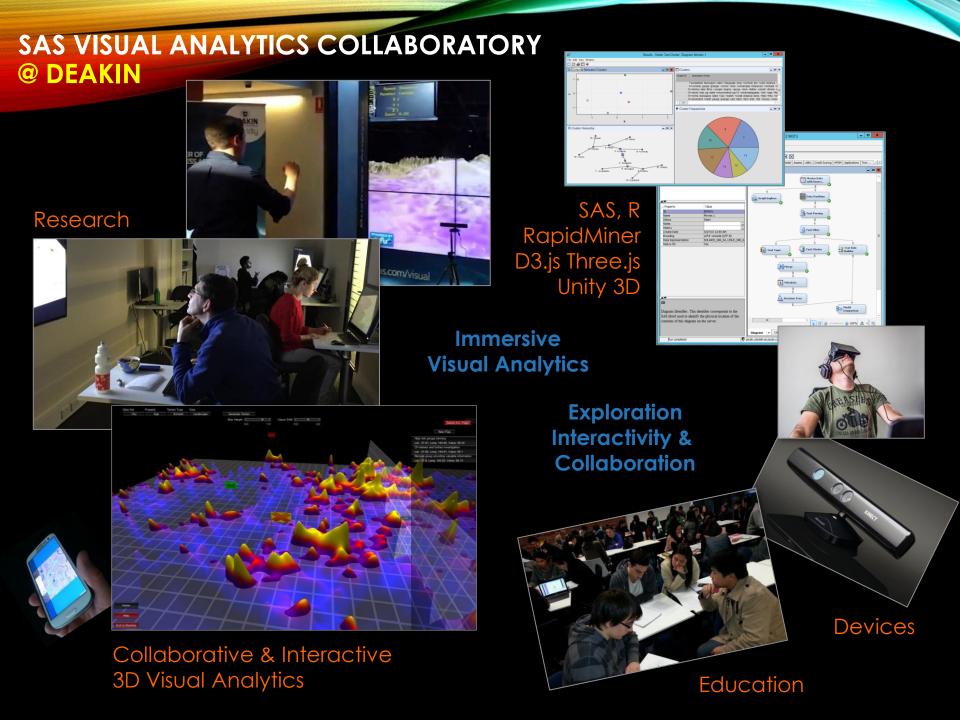
## INTERACTIVE VISUAL ANALYTICS FOR BUSINESS SENSEMAKING

### Jacob L. Cybulski

SAS Visual Analytics Collaboratory Dept of Info Sys and Bus <u>Analytics</u>

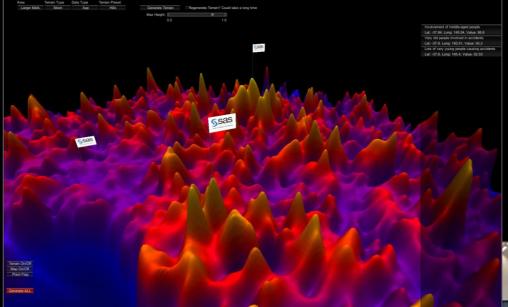
Deakin Business School Faculty of Business and Law Deakin University

To capture the essence of information in the moment of time



## FUNDAMENTAL PREMISE OF COLLABORATIVE VISUAL ANALYTICS

### CVA = data analysis by means of interactive manipulation of visual data representation in teams



Allows engaging instinctively with complex data

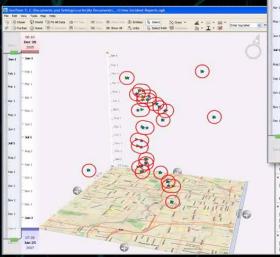
> Assist gaining, communicating and sharing of insights into data and phenomena data represents, then turning them into consensual decisions



Relies on human innate abilities of perception, cognition as well as team dynamics

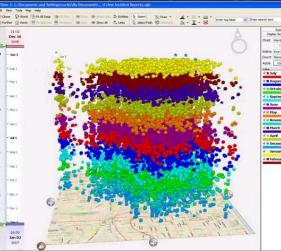
## BUSINESS/SOCIAL IVA REALITY NEEDS TO BE FOUND

Unlike the scientific applications, business applications often do not provide natural real-life data form or representation



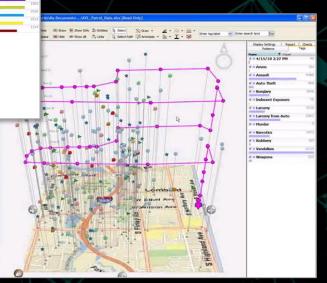
GeoTime: Effectiveness of Police Patrols

Social and business data
is often abstract, e.g.
police effectiveness,
spread of infection,
investment risk





Complex data and analytics requires team effort



### MAKING SENSE OF TWO QUESTIONS

# How can you gain insights from data and its visualization to assist decision making?

Traditionally this is the aim of Business Intelligence. Also the question posed by data analytics and visualisation researchers.

## How can data and its visualization assist analytic teams in making sense of business and as a result gain insights to improve decision making?

Traditionally this is the aim of business executives. Also the question posed by IS researchers, which should be the aim of BI.

Sensemaking is the prerequisite of informed decision-making (Namvar and Cybulski 2015, 2016)

## DATA-DRIVEN SENSEMAKING FRAMEWORK

### Seven properties of Weick's sensemaking:

past events

allowing to

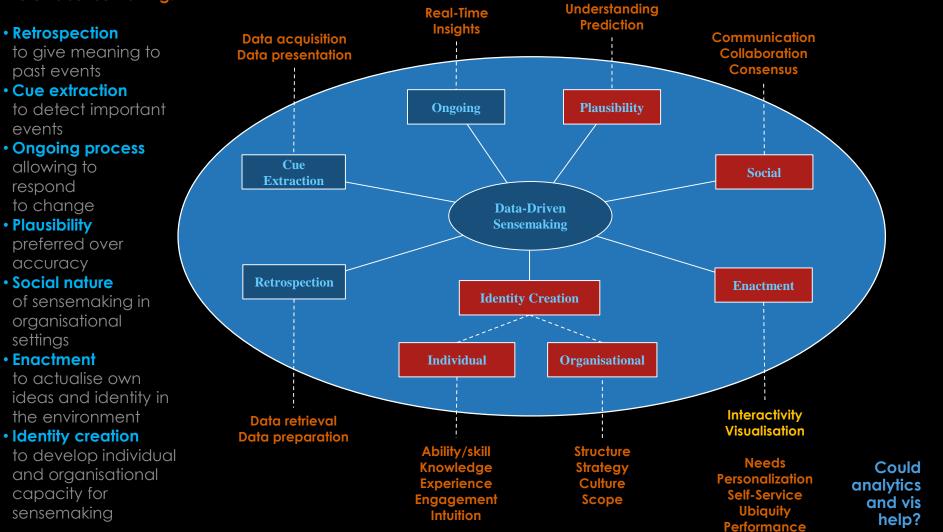
events

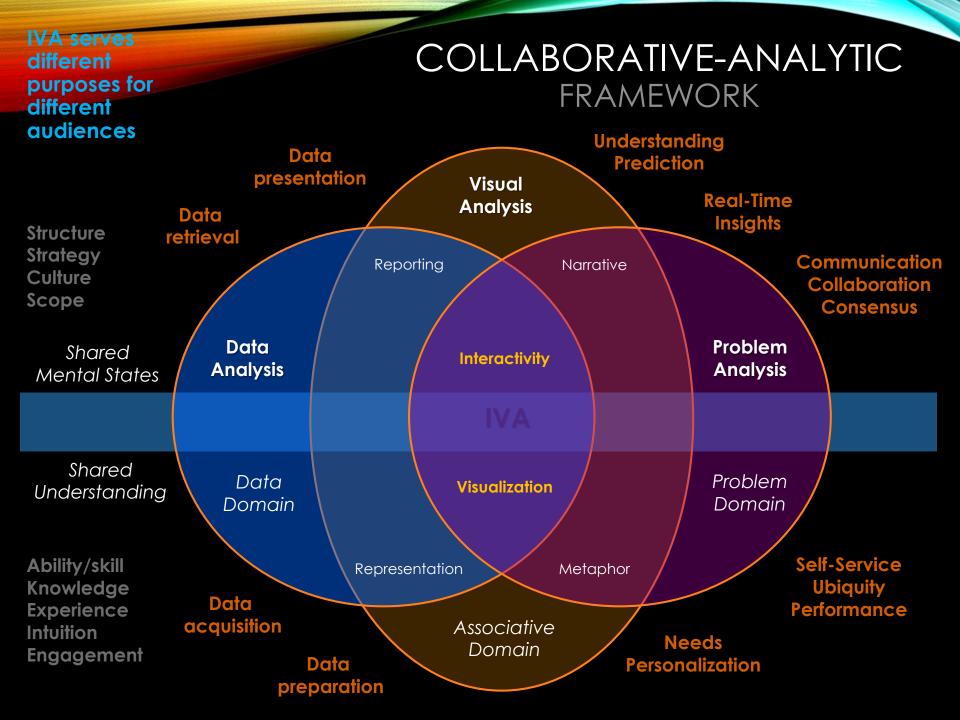
respond to change

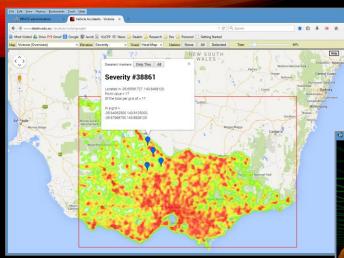
Plausibility

accuracy

settings Enactment



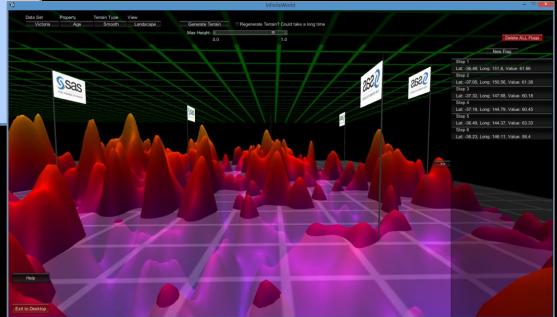




Visual Analyst 2D with Accidents Data

- What metaphors and narratives suit abstract data?
- What are the fundamental building blocks for creating metaphors and narratives?
- What are the principles of composing metaphors and narratives out of primitive elements?

## CONCEPTUALISATION SENSEMAKING IN 2D OR 3D?



Visual Analyst 3D with Accidents Data - Age

- How people interact with and make sense of 2D and 3D visual metaphors?
- What visual metaphors effectively support team work and creation of shared narratives?



Abstract Rich Dynamic Multi-dimensional 2D / 3D Representation

### Theory

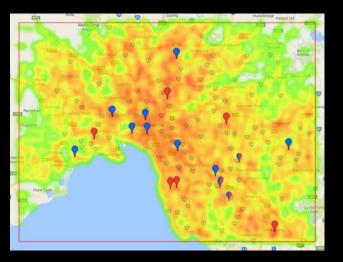
- Habitat theory
- Savanna theory
- Environmental aesthetics

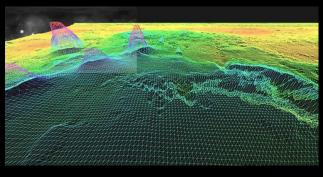
### **Technology Solution**

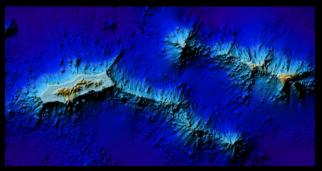
- 2D and 3D
- Terrain Metaphor
- Immersion

### **Data Manipulation**

- Interactivity
- Exploration
- Reporting



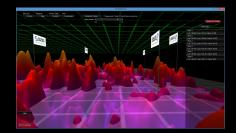




### TERRAIN IN DATA VISUALISATION





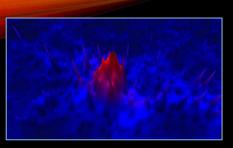


3D	Aspect	2D				
Map and Landscape	Data	Map and Overlays				
Data Point Proximity	Similarity	Data Point Proximity				
Elevation	Quantity	Size				
Colour Spectrum	Quantity/Attribute	Colour Spectrum				
Viewing Angle Light and Shadow	Perspective					
Camera Angle Close and Far High and Low	Aggregation/Detail	Zoom				
Layers	<b>Multi-Dimensions</b>	Overlays				
Tuning	Filter	Tuning				
Grids	Selection					
Flags Beacons Landing Spots	Inspection/Annotation	Markers				
Trace	Decisions					
Tour	Report					
Movement	Exploration	Movement				
Granular Terrain Smooth Terrain Columns	Representation	Bubble Chart Heat Map Choropleth				
Landscape Peaks Lights	Presentation	Annotated Map				
Keyboard / Mouse Body Motion Hand Motion	Control	Keyboard / Mouse				
Multi-User	Collaboration					

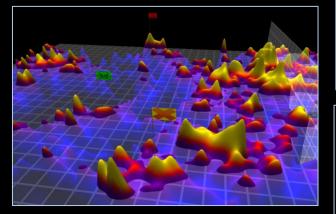


METAPHOR 2D VS 3D

## IN SEARCH OF THE 3D METAPHOR



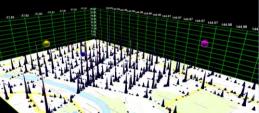
Peaks and elevation



Grids Surfaces





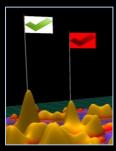


Multiuser

presence

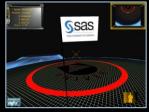


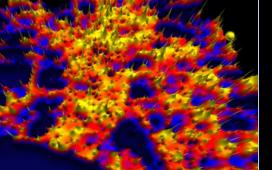
Experiments with data terrains



Flags Markers

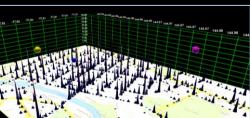
Landing spots

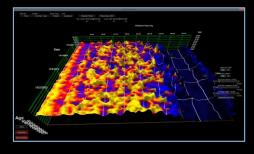






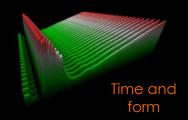
Lights





Time-Space

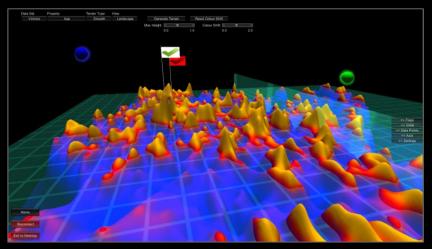
Heat, colour and 3D heat maps

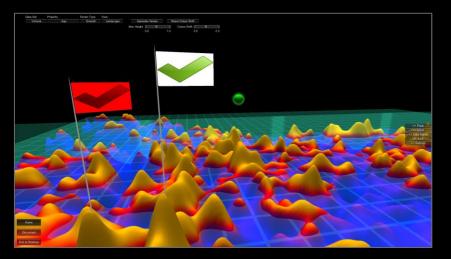


## IN SEARCH OF THE NARRATIVE

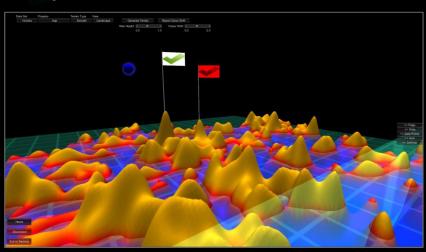
### Narrative is a social phenomenon that is constructed collaboratively

### Average Age of Accident Victims in Victoria

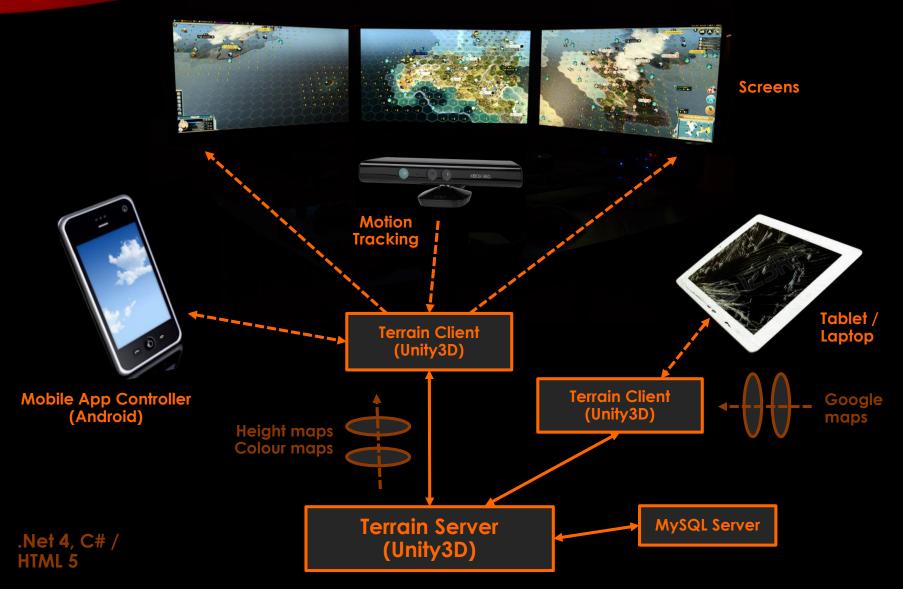








## IMPLEMENTATION VISUAL ANALYST 3D



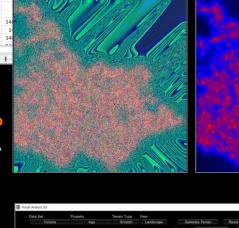
### VTK? ParaView? Vislt? VisNow?

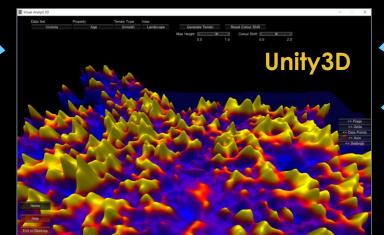
#### **⊡** 5-| Insert | Page Layout | Formulas | Data | Review | View | ACROBAT | SAS | TEAM | 🔉 Tell me | Jacob C... 🔉 🖓 Share C D G point name point value acc\_lat acc\_long grid\_fromlat grid\_fromlong grid\_tolat grid\_tolong Average Age 25.65 -38.9863 146.2886 -38.9804688 146,2734375 -39 146.3085938 Average Age 31.00 -38.9792 146.2781 -38.9609375 146.2734375 -38,980469 146,3085938 34.00 -38.9392 146.2774 -38.921875 146.2734375 -38.941406 146.3085938 4 Average Age 5 Average Age 46.50 -38.886 145.9412 -38.8828125 145.921875 -38.902344 145.9570313 6 Average Age 34.00 -38.8736 146.2669 -38.8632813 146.2382813 -38.882813 146.2734375 20.60 -38.855 145.9737 -38.84375 145.9570313 -38.863281 145 0021875 Average Age 8 Average Age 36.33 -38.8308 143.5183 -38.8242188 143.4960938 -38.84375 143 53125 9 Average Age 26.00 -38.8437 143.543 -38.8242188 143.53125 -38.84375 143 5664063 60.00 -38.8349 146.0006 -38.8242188 145.9921875 -38.84375 10 Average Age 11 Average Age 19.92 -38.8346 146.2442 -38.8242188 146.2382813 -38.84375 12 Average Age 18.00 -38.8053 143.498 -38.8046875 143,4960938 -38,82421 13 Average Age 20.20 -38.8114 146.0409 -38.8046875 146.0273438 -38 824219 14 Average Age 26.00 -38.8139 146.1025 -38.8046875 146.0976563 -38.824219 15 Average Age 36.00 -38.8115 146.1883 -38.8046875 146.1679688 -38.824219 16 Average Age 37.00 -38.8125 146.2166 -38.8046875 146 203125 -38 824219 r acc age grid VicAll-256x256

### **Selected Variables**

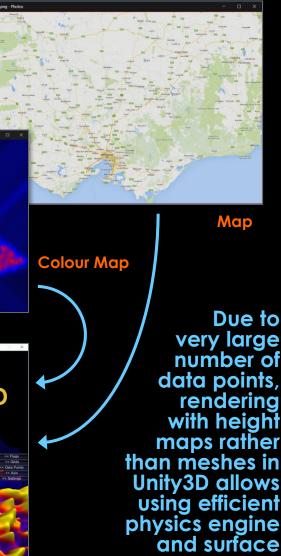
### **Height Map**

As much of data to be rendered is missing, a genetic algorithm is used to create a smooth surface spanning the data points. This results in a 3D heat map.





## DATA RENDERING UNITY3D



interactions

## EXPERIMENTS

### **Research aims**

To determine the preferred methods of visual interaction with data to support sensemaking, problem-solving and decision-making. In particular:

- 1. Identify choices of data visual representation and the methods of data interaction.
- 2. Determine decision processes which rely on the visual cues provided by the data.
- 3. Identify the preferred combination of visual representations and interactions with the data.
- 4. Ascertain the impact of group decision making and individual experience on analytic performance.

### **Research participants**

In total, 53 study participants were invited to conduct 29 experiments. 13 experiments were to study individual analysts. 8 experiments were conducted with co-located analytic teams and 8 with distributed teams. 10 experiments dealt with 2D and 19 with 3D.

All participants were asked to provide demographic information, plus to state their experience with data analytics and with complex interactive systems (such as games).

### Tasks / Questions

### About Victorian motor-vehicle accidents

Level 1 Learner

- 1. By looking at the data terrain, tell us in what areas of Victoria accidents involve the oldest people? Why do you think this is the case?
- 2. What are the towns or neighborhoods where the elderly are often involved in motor vehicle accidents?

### Level 2 Explorer

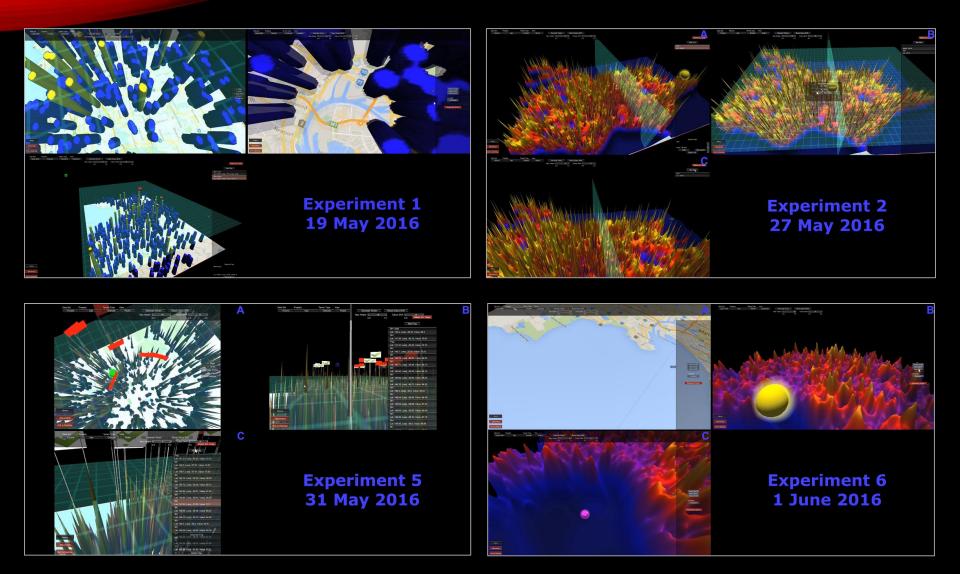
- 3. What 3 locations in Victoria have the oldest people involved in accidents? What is the number of people involved in each one?
- 4. What intersections in the City have the highest number of accidents? Why do you think this happens?

### Level 3 Challenger

5. Where are the accidents black spots of Larger Melbourne? What criteria did you use?



## TYPICAL 3D INTERACTIONS



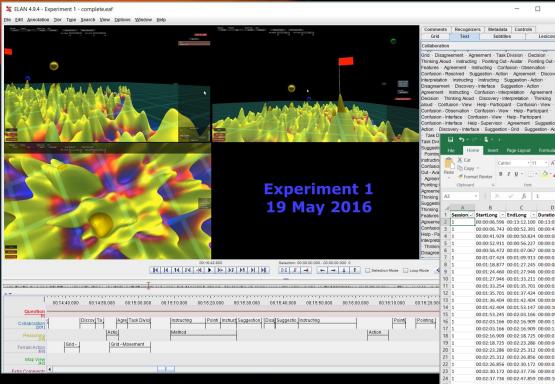
Teams opted for vastly different approaches to problem solving

### deo encoding in Elan

Metadata Controls

Lexicor

Subtitles



- The research adopted Hermeneutic Ethnographic approach (Harvey and Myers 1995, Myers 1999)
- Data was collected in the form of video recordings of analytic sessions
- Videos were coded using ELAN -software tool for video annotation •
- Thematic analysis of coded • annotations resulted in structural representation of analysts' behaviour

## RESEARCH **METHODS**

### Field notes and codes

Dis	covery	- Interface	Suggestic	on - Gria · Sugg	gestion - Action												
		al ★ + C = \$ + + experiment All V14.xisc - Excel															
		Home	Insert	Page Layout	Formulas (	Data Review	View ACROBAT		EAM	Q Tell m	ie what you wa				la	cob Cybulski	Q. Share
		X Cut				= = = »	Wrap Text					FIRE FIRE	Ş	🖕 法 🖬 ΣΑυ			7 + share
	C)	Copy *	Ca	libri • 1	1 * A A	E 🗞 .	E Wrap Text	Gener	al	•		T		8 🚥 💭 🖬 Fil	il *	z' 🎤	
1	aste	Format P	B	IU - 🗄	- <u></u> - <u>A</u> -	= = = = =	🖶 Merge & Center	- 5 -	%,	0.0.0.0	Conditional F		In	sert Delete Format		iort & Find &	
		Sipboard	5	Font			inment	6	Numbe			Table * Styles * tyles		Cells	Editin	ilter * Select *	~
	_	lipboard		Font	9	Aliç	nment	ra	Numbe	8 G.	5	tynes		Cells	Editir	9	^
Ŀ	42	¥	$\cdot$	$\checkmark f_x$	1												~
		A	в	с	D		E	F		G	н	1		J		к	
Ľ	Se	ssion 🗉 Sta	rtLong 🕙	EndLong	<ul> <li>DurationLc ×</li> </ul>	CodeRaw	*	Start		nd 🚽	Duration -	Task	٣	Code	-	SubCode	
		00	00:06.596	5 00:13:12.10	0 00:13:05.504	Q1		6.	596	792.1	785.504	Question		Q1			
	3 1					Supervisor Guida	nce - Instruction		743	52.391		8 Collaboration		Supervisor Guidance		Instruction	
	1				4 00:00:08.895				929	50.824			Reasoning Grid				
	5 1					Help - Supervisor			911	56.227		Collaboration		Help		Supervisor	
	5 1						Thinking Aloud		472	67.067		Collaboration	Thinking Aloud				
	7 1						Terrain Type - Granular		424	69.913		Terrain Action		Terrain Type		Granular	
	3 1					Supervisor tells participants to talk to e			877	87.245		Extra Comment					
	9 1					Confusion - Interpretation			1.46	87.946		Collaboration		Confusion		Interpretation	
	0 1					Help - Supervisor			946	93.211		Collaboration		Help		Supervisor	
1	1 1					Terrain Type - Smooth			254	95.701		Terrain Action		Terrain Type		Smooth	
	2 1					View - Landscape			701	97.424		Terrain Action		View		Landscape	
	3 1					Help - Supervisor			404	102.404		Collaboration		Help		Supervisor	
	4 1					Supervisor Guidance - Instruction		102.		113.147		Collaboration		Supervisor Guidance		Instruction	
	5 1					Discovery - Inter		113.		123.166		Collaboration		Discovery		Interpretatio	n
	6 1					Suggestion - Flag	;	123.		136.909		Collaboration		Suggestion		Flags	
	7 1				9 00:00:13.743			123.		136.909		Reasoning		Action			
	8 1				5 00:00:01.816			136.		138.725		Collaboration		Agreement			
	91						ointing Out - Avatar		725	143.286		Collaboration				Avatar	
	0 1						Suggestion - Grid		286	145.312		Collaboration				Grid	
	11					Disagreement		145.		146.856		Collaboration Disagreement Reasoning Interpretation					
	2 1 3 1				2 00:00:03.316 6 00:00:07.564			146.		150.172		Reasoning					
	5 1 4 1											0		Method			
					9 00:00:10.123			157.		167.859				Agreement			
	51 61				6 00:00:04.964			167.		172.876		Collaboration		Task Division			
	6 1 7 1				5 00:00:03.473 6 00:00:02.776			188.	192	191.665 195.276		Collaboration Map View		Decision ON		c	
	/ 1 8 1											Map View Terrain Action				-	
Ľ					3 00:00:03.684	riag - Attempt		193.	929	197.613		Terrain Action		Flag		Attempt	Ψ
		Co	des Qu	estions (	Ð						E 4						F.
R	eady														四	-	+ 100%

### **Resulting themes and codes**

Question:	Q1, Q2, Q3, Q4, Q5, Feedback			
Terrain Action:	: Terrain Type, View, Data Set, Data points, Property, Flag,			
	Grid, Axis, Colour Shift			
Collaboration:	Task Division, Confusion, Agreement, Disagreement,			
	Confirming, Decision, Discovery, Pointing Out, Suggestion,			
	Thinking Aloud, Help, Instructing, Supervisor Guidance			
Reasoning:	Action, Flags, Grid, Inaccuracy, Interface, Method,			
	Interpretation, Result			
Map View:	ON, OFF			

### EXPERIMENTAL RESULTS (NOT INCL. DISTRIBUTED TEAMS)

### **Retrospection and Ongoing Improvement:**

- Analytic process never stops, thus participants constantly modify answers to earlier questions, after developing new insights in the subsequent analyses.
- In general, a healthy degree of skepticism is maintained toward results, motivating participants to improve answers.

#### **Cue extraction:**

- In spite of different data manipulation experiences, there were significant commonalities in extracting visual cues.
- Extracting cues in 3D environment needed lots of interaction with the tool and data which consumed considerable amount of time.
- There was tendency to reuse visual settings from one problem to another, often leading to deployment of inappropriate methods, regardless of the problem space, dimensionality or question asked.

### Social:

- Engagement with visualised data is highly dynamic with control passing between team members. This highlights need for good user interface design to support effective team communication and collaboration, otherwise it limits collaboration.
- By interacting with visualisations, participants discovered more data attributes and solved problems better and more effectively when working in teams as compared with working individually.

### **Plausibility:**

- Participants are commonly aware of issues associated with ambiguous, vague and insufficient data.
- Resulting answers were often imprecise, yet they were realistic, which highlighted the need for quality data to generate quality results.
- · Skepticism towards the tool prevents clarification and precision.

#### **Enactment:**

- Participants working with 3D representations were highly dependent on interaction with visualised data.
- The aim of 3D interaction was to create a visual environment that directly provided information that made sense of the data.
- Answers derived from the 3D data visualization were highly cohesive, in spite of vastly different methods of visualization and interaction, as well as, personalization of user interfaces.

#### **Identity creation:**

- Identity is deeply rooted in personal experience and personality.
- Those skilled in computer games are comfortable with 3D interaction, unlike those with experience with traditional 2D business charts.
- Skeptical users lack motivation and interest in working with complex or novel interfaces. Moderate skepticism, nevertheless, can drive some 3D users to explore the tools and its available options.

Analysis of results obtained from experiments with distributed teams has recently been completed but not reported as yet.

## **RESULTS & REFLECTION**

The main purpose of collaborative data visualisation is to assist teams in making sense of the presented data and the the past or current events it represents.

Sensemaking provides opportunities for users to enact their identity on data environment via visualisation tools. Users can shape and adapt the environment or the methods of interaction to suit their skills, experience and personality.

Visual interaction with data assist sensemaking processes in extracting cues from visual forms, such as colour, elevation or proximity. These may include markers or flags, grids, filters, sections, navigation and zooming, as well as, annotations and traces.

Extracted visual cues and derived insights are merely plausible, and so experience, repetitions and refinements are needed to become proficient in an ongoing process of sensemaking.

Sensemaking is a social phenomenon and team sensemakers usually perform better and generate higher quality insights. Yet, collaboration needs to be carefully planned, as it may lead to positive or negative effects.

Trust in data and tools promote effectiveness of analytic tasks. A degree of skepticism in obtained results assist experimentation and seeking behavior. Total skepticism hinders clarification and improvement of insights. **Recent projects:** 

Teaching Data Analytics (OLT) Sensemaking and Legitimisation (ICAA) Oil and Gas Exploration Project (SAS) Collaborative analytics (SAS VAC / OLT)

Data sets:

Sales of movie tickets Music distribution Motor vehicle accidents Oil exploration data Share market dynamics Real estate auctions

Current and future work:

Study comparing 2D and 3D IVA Shared and private analytic spaces Passer-by analytics Dynamic data and text Using HoloLens for 3D vis and control Utilisation of eye tracking for 3D coding

Visual Analyst 3D with Accidents Data Gender balance

## PRIMARY REFERENCES

- Boland, R.J. (2008). Decision making and sensemaking. In F. Burstein & C. W. Holsapple (Eds.), Handbook on Decision Support Systems (Vol. 1, pp. 55-63). New York: Springer.
- Cybulski, J.L., Keller, S., Nguyen, L. and Saundage, D. (2015). Creative Problem Solving in Digital Space Using Visual Analytics. Computers in Human Behavior 42: 20–35.
- Cybulski, J.L., Keller, S. and Saundage, D. (2015). Interactive Exploration of Data with Visual Metaphors. International Journal of Software Engineering and Knowledge Engineering 25, no. 02, 231–52.
- Grady, J. (2007). Metaphor, in The Oxford handbook of cognitive linguistics, D.
   Geeraerts and H. Cuyckens, Eds. Oxford; New York: Oxford University Press.
- Harvey, L.J. and Myers, M.D. (1995): Scholarship and Practice: The Contribution of Ethnographic Research Methods to Bridging the Gap. Information Technology & People 8, no. 3 13–27.

- Lakoff, G. and Johnson, M. (2003). Metaphors we live by. Chicago: University of Chicago Press.
- Myers, M.D. (1999). Investigating Information Systems with Ethnographic Research. Communications of the AIS 2, no. 4es, 1.
- Namvar, M., Cybulski, J.L. and Perera, L. (2016). Using business intelligence to support the process of organizational sensemaking. Communications of the Association for Information Systems. 38(1), Article 20.
- Weick, K. E. (1993). The Collapse of Sensemaking in Organizations: The Mann Gulch Disaster, Administrative Science Quarterly, 38(4), 628-652.
- Weick, K. E. (1995). Sensemaking in organizations. Thousand Oaks, CA: Sage.
- Weick, K. E. Sutcliffe, K. M., & Obstfeld, D. (2005). Organizing and the process of sensemaking. Organizational Science, 16(4), 409-421.